



# Sabalcore Partners with Hivelocity Colocation to Enable High Performance Cloud Growth



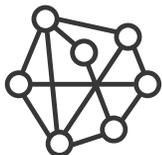
## About Sabalcore

[Sabalcore](#) is a cloud-based provider of High-Performance Computing (HPC) systems for Engineers, Scientists, and Researchers.



## Challenge

Sabalcore needed a long-term data center partner that could meet their unique power requirements and high bandwidth connectivity needs. Their previous setup was capital and labor-intensive, had limited bandwidth provider options and power for expansion, along with few physical security measures and limited staff for remote hands. Their colocation vendor was limiting growth and inhibiting sales, but Sabalcore was locked into contracts with over a year remaining.



## Solution

[Hivelocity](#), a premier provider of dedicated servers, edge-computing, colocation, and cloud hosting services and solutions.



### **Creative Deal Terms**

Hivelocity partnered with Sabalcore to allow a cost-effective migration so they weren't paying two providers at the same time. Sabalcore Co-Founder and CTO, John van Workum, states "Hivelocity was flexible with deal terms to ensure an ideal situation for our requirements." In addition to solving the short term cost concerns, Sabalcore was able to conserve capital through Hivelocity's collaborative growth model, provide their customers improved connectivity through both increased uptime and performance, and scale with a predictable cost model.

### **High Security and Skilled Staff**

Hivelocity's SSAE-16 SOC2 Type 2 certification met Sabalcore's stringent security requirements and their 24/7/365 onsite technical staff made for a dramatically improved customer support experience. Van Workum continued to say: "Security is a priority for us. Hivelocity was able to deliver on our compliance requirements. Sabalcore's business is expanding rapidly. Thanks to Hivelocity's scale, we've been able to grow the business by adding servers and

throughput and have not needed to worry about the facilities being able to support them. Hivelocity delivers highly skilled and knowledgeable staff that can quickly respond to our needs."

### **Reliable and High-Performance Bandwidth**

Sabalcore transitioned from two bandwidth providers set up in a failover configuration, capped at 1 Gbps of throughput to Hivelocity's fully redundant, BGP-Optimized 8x provider blended product with 100 Gbps uplinks at a price well below their previous spend. This upgrade improved Sabalcore's customer experience through reduced latency and no risk of traffic slowdowns at peak times.

### **Room to Grow**

Sabalcore's footprint at Hivelocity has tripled within their first year as a customer and with no data center capital costs or management overhead associated with this growth, there's no slowdown in sight. Hivelocity is built to support Sabalcore's growth with 3MW of power available at their Tampa 2 data center and additional capacity throughout the United States.





Learn more at:  
**[hivelocity.net](http://hivelocity.net)**  
or call  
**1-888-869-4678**

#### **About Hivelocity:**

Hivelocity provides dedicated servers, bare metal cloud, and colocation hosting solutions to customers from over 130 countries worldwide. Featuring 38 world-class, edge-ready data centers, strategically positioned in 36 cities, across 4 continents, Hivelocity's expansive global footprint allows users to reach 80% of the world's internet population in under 25 milliseconds. All of their data centers are SSAE-16 SOC1 and SOC2 certified, and HIPAA and PCI compliant services are also available. With award-winning 24/7 support, an average 15-minute ticket response time, and an SLA-backed 99.99% network uptime guarantee, Hivelocity is the hosting provider you can rely on.